



Accent on Agriculture

Chester/Delaware County Farm Bureau

(also serving western Philadelphia County)

Affiliated with Pennsylvania Farm Bureau and the American Farm Bureau Federation

November/December 2019

Delegates Set Policy Direction for PFB

PA Farm Bureau's "grassroots" focus was on full display during the 69th Annual Meeting November 18-20 at the Hershey Lodge. Delegates from all 54 county Farm Bureaus approved policy resolutions on issues affecting farm and rural families that will guide the organization's advocacy in the coming year.

Chester/Delaware County Farm Bureau (CDCFB) members attending were: Daniel Miller, Howard and Sandy Reyburn, Doug Lapp, Harold Hallman, Joe Fecondo, Artie Needham, Melissa and Paul Harrop, Julie Brady, Betty Sharon, Doug Fearn, Howard and Janet Robinson.

CDCFB won four of the President's Awards which included: County Board Organization, Leadership Development, Policy Development & Implementation and Agriculture Education.

PFB District 3 Caucus resulted in the re-elections of: PFB Board Director: Howard Robinson; PFB Women's Committee: Susan Myers from Montgomery County Farm Bureau; and PFB Ag Promotion Committee: Melissa Harrop.

Policies approved by the delegates that deal with state issues will be formalized in PFB's 2019 Policy Book which will guide what PFB staff and volunteer leaders advocate for and against in Harrisburg. Those policies dealing with national issues will be considered by delegates from each state at the American Farm Bureau Federation convention in Austin, TX in January.

CDCFB Holds Legislative Farm Tours

CDCFB hosted Legislative Farm Tours visiting some local Chester County farms. The tour included visits to Wal-Moore Holstein Farm, Hy-Tech Mushroom Farm and to Windurra Farm.

Representatives Lawrence and Otten attended and also staff from offices of Congresswoman Houlahan, Senators Dinniman and Muth, and Representatives Committa and Zabel. In addition to legislators, 15 county farm bureau board/committee members joined the tour.



Photo (L-R): Representative John Lawrence, Daniel Miller, Hillary Krummrich (Ag Development Council), Walt Moore (Wal-Moore Holstein Farm), and Rachel Roberts (American Mushroom Institute).

[Legislative Tours Continued on Page 3]



Message from CDCFB President Daniel Miller

The Board of Directors of Chester/Delaware County Farm Bureau (CDCFB) wishes all their members and friends blessed holidays and a wonderful new year in 2020.

Another year gone by so quickly! So many changes take place each year. Agriculture changes as quickly as the remainder of the economy but be assured that Farm Bureau is keeping up with the pace of changes and challenges to our members.

Nearly 200 PA farmer members represented their counties as delegates at the PA Farm Bureau Annual Meeting held in Hershey in mid-November. The delegates spent many hours debating the issues that face our members on a daily basis.

This policy development process by members is unique to Farm Bureau and is the reason that legislators look to Farm Bureau for information about what legislation is needed to keep agriculture strong in PA. Your voice is heard in Harrisburg and in Washington DC as policy related to agriculture is debated.

The Chester County Commissioners recently recognized CDCFB members Donald and Pam Gable and their family as the recipient of the "2019 Farmer of the Year" award. The Gable's Ayrshire herd produces milk and cheese which is sold on the farm and at various farmers' markets and festivals across the region. They have been involved in numerous farm-related organizations over the years and are a vital part of agriculture in Chester County.

Also being honored that day was Duncan Allison as the recipient of the "2019 Distinguished Service to Agriculture Award." Duncan has served our organization as Communications Director, writing many articles promoting agriculture and CDCFB. He has been an integral part of our outreach to the non-farm community with setting up displays and using his unique agricultural quizzes to get the public involved in agriculture at many festivals and other events across the county.

Duncan is also the Chairman of our Equine Committee. Under his leadership, the committee completed a study of the economic impact of equine in Southeastern PA and, most recently, the committee produced a set of three informational cards to be used to promote Farm Bureau and the equine industry in Chester and Delaware Counties

Many thanks to the Gable family and Duncan Allison for their commitment to agriculture and for all of the hours they spend promoting our industry. The Gable family and Duncan Allison make us "Farm Bureau Proud!" [See more information and photos of the 2019 award winners on next page].

Thank you for being a member of Chester/Delaware County Farm Bureau. I hope you have wonderful holidays and a Happy New Year!

Sincerely,

The Donald Gable Family and Duncan Allison Receive County Agricultural Awards

The Chester County Commissioners and the Agricultural Development Council members recently presented the following 2019 Agricultural Awards: The Donald and Pam Gable family received the Farmer of the Year award and Duncan Allison was awarded the Distinguished Service to Agriculture Award.



Photo [L-R]: Hillary Krummrich, Chester Co. Ag Council Director (holding the award), Chester County Commissioner Terence Farrell, Chester County Commissioner Michelle Kichline, Don Gable, Tyler Gable, Pam Gable, Kevin Gable, Emily Gable and Chester County Commissioner Kathi Cozzone at Conebella Farm in Elverson.

The Donald and Pam Gable family, who own and operate Conebella Farm near Elverson, are well-known for their registered Ayrshire herd and their value-added dairy products, including artisan, raw-milk cheeses and cheese spreads.

Despite the many pressures on the dairy industry, the Gables have remained successful over the years through identifying additional opportunities for selling directly to customers at their on-farm store, farmers' markets, festivals, and even online.



Photo [L-R]: Chester County Commissioners Terence Farrell and Michelle Kichline, Duncan Allison, Fiona Allison and Chester Co. Commissioner Kathi Cozzone at Conebella Farm in Elverson.

Duncan Allison, a tireless champion of agriculture and key figure in the development and advancement of the Chester County Ag Council, received the Distinguished Service to Agriculture Award for 2019.

[Continued in next column]

Election Results for CDCFB Board of Directors

Melissa Harrop was elected as a member of the CDCFB Board of Directors during the CDCFB Annual Meeting. She and her husband Paul and their family live near Chester Springs. Melissa serves on PFB's Ag Promotion Committee as a District Representative and as Secretary.

Also re-elected to the CDCFB Board of Directors were the following three incumbents:

Deborah Ellis (Highspire Farm, Glenmore)

Daniel Miller, Cochranville

Janet Robinson, (Sycamore Springs Farm, Oxford)

Elected as officers of the CDCFB Board of Directors at their November Board Meeting were:

Daniel Miller, President

Howard Reyburn, 1st Vice President

Doug Lapp, 2nd Vice President

Julie Brady Secretary

Janet Robinson Treasurer

The CDCFB Board of Directors thanks Keith Kanara for his dedication and service as a member on their Board of Directors for several years.

Penn State Receives Grant to Research Spotted Lanternfly

Penn State has been awarded with a \$7.3 million grant by USDA's National Institute of Food & Agriculture in collaboration with matching investments from growers and landowners who are working with researchers on management tactics to reduce losses to agricultural crops and hardwoods from the spotted lanternfly.

The research effort will focus on biological controls as the conduit for long-term solutions. The spotted lanternfly causes extensive damage on grapes, hardwood trees, fruit trees and nursery stock, valued at \$18 billion in Pennsylvania.

Award Recipients . . . [Continued from Previous Column]

During Duncan's 15 years of service to the Ag Council, he served as the board's chairman for five years and was instrumental in shaping the organization's work program and mission.

And, as mentioned in the *President's Letter* on the previous page, Duncan is actively involved with Chester/Delaware County Farm Bureau; past president of The Philadelphia Society for Promoting Agriculture (PSPA); past president of the Brandywine Valley Association (BVA); and on the board for Penn State Extension. He also worked with the Chester County Food Bank through their farm gleaning program.

Prior to his many years of volunteer service in Chester County, Duncan worked in global product development, planning, and marketing for DuPont and traveled throughout the Americas, Europe, the Middle East and Africa in those roles.

"I cannot even begin to thank Duncan for all he has done for our organization and for so many others across Chester County" said Ag Council Director Krummrich. "Even though he did not farm himself, his appreciation and love for this industry is nothing short of legendary.

In recognition for Duncan's incomparable service, our award will henceforth be known as *The Duncan Allison Award for Distinguished Service to Agriculture*," Krummrich said.

Kudos to our Members . . .

. . . The Yeatman family received the PA Century Farm award from Russell Redding, Secretary of PA Department of Agriculture. The Yeatman family farm was purchased in 1919 for their dairy operation.



To qualify as a Century Farm, the family, in the photo above, must have been the owner of the farm for at least 100 years and family members must still live on the farm. The Yeatman family now operate Mother Earth Organic Mushrooms at that location.



. . . PA Representative Stephen Barrar was recently awarded the PA Meritorious Service Medal by Major General Anthony Carrelli, on behalf of Governor Tom Wolf.

The PA Meritorious Service Medal was given in recognition of Barrar's eight years of service as the majority chairman of the PA House Veterans Affairs and Emergency Preparedness Committee. His leadership has been a catalyst for the passage of a multitude of legislation and policies that enhanced the PA National Guard.

. . . West Chester Growers Market for celebrating 25 years with the first (and still the only) produce-only growers market in the region. The outdoor growers market, established in 1995 is open every Saturday, 9 a.m.–1 p.m. (rain or shine), May through December 21. Some of our CDCFB members are vendors at the Market. What a great venue for farmers and consumers to build a strong community through marketing their local fruits, vegetables, honey, baked goods, meats, cheeses, etc.



Chester County Health Department Has Earned National Accreditation

The Chester County Commissioners have proudly announced that the Chester County Health Department has earned national accreditation from the Public Health Accreditation Board. To earn this accolade, the Health Department underwent a rigorous, multi-faceted, peer-reviewed assessment process to ensure it met or exceeded a set of public health quality standards and measures.

The Chester County Health Department plays a critical role in protecting and improving the health of everyone in the community by providing services that promote healthy behaviors, prevent diseases and injuries, ensure access to safe food, water, healthy homes and life-saving immunizations, as well as prepare for and respond to health emergencies.

CDCFB also thanks the Chester County Health Department for their commitment to improving awareness of Lyme disease in our county. Special thanks to Jeanne Casner, CCHD Director, Dr. Renee Cassidy and Lindsay Smith for their participation on CDCFB's PA Lyme Disease Awareness Committee (PLDAC). Many of you have met Lindsay Smith at local fairs, festivals and other events throughout our county.

The PLDAC Committee has met monthly for the past 10 years at the Chester County Health Department to discuss the latest information on Lyme and other tick-borne diseases. The PLDAC also collaborates with CCHD to provide educational programs and presentations to County residents.

Chester/Delaware County Farm Bureau Board of Directors congratulates the Chester County Health Department (CCHD) for all they have done to receive this special recognition.

Legislative Farm Tours . . . [Continued from Page 1]

The tour began at Hy-Tech Mushroom Compost Farm with John Arrell and Thomas Chapman hosting a very informative walk-through of their processes and facilities. The next stop was to Wal-Moore Holsteins where Walt and Ellen Moore welcomed the group. After touring the dairy, the group enjoyed refreshments in the observation room. To wrap up the Legislative Tour, Mary Hazzard, with the help of Lillian Heard, conducted a riding demonstration and discussion of equestrian sports at the Boyd Martin Windurra Eventing and Training Center.

Another Legislative Tour, which included CDCFB members Joe Fecondo and Duane Hershey, visited two Chester County farms – Wal-Moore Holsteins and Phillips Mushroom Farms.

Legislators attending the tour included Senator Street, Representative Williams, Commissioner Cozzone, and their staff (see photo below of the group at Wal-Moore Holstein Farm).



At Phillips Mushroom Farms the group was hosted by Jim Angelucci and Pete Gray. The legislators and staff were able to see first-hand the production of mushrooms and interact with the growers about any concerns/needs that they may have had.

Farm Bureau Members Visit National Legislators



PA Farm Bureau members and staff, including Julie Brady from Chester County, were in Washington DC recently to meet with their legislators (photo above of group with Congresswoman Houlihan). They also met with Chris Chaffee and Kristi Boswell at the White House to discuss issues facing agriculture much of which focused on difficulties with and updates to H2A program.

Time was spent at the USDA meeting with NRCS, FSA, and Rural Utilities Service. The group met with Senator Casey and staff, Congresswoman Houlihan and her staff, and also staff of Representatives Scanlon, Meuser, Renchenthaler, and Joyce.

Key topics included USMCA and trade, rural broadband mapping and access, Ag labor and H2A issues, and Dairy bills.



Meet Artie Needham, CDCFB Board Member

Arthur “Artie” Needham, a long-time CDCFB Board Member, lives near West Grove with his wife, Barbie. They have two grown children: Carley, who is married and living in Florida, and Derek who is in training to be a commercial airline pilot and lives in Fairfax, Virginia.

Back in the 1930s Bert Needham, Artie’s grandfather, got involved in partnerships with other mushroom growers when mushrooms, together with dairy farming, were already playing a role in the economy of the local area.

Then, after the unfortunate tragic death of Bert Needham at age 46, his son Don “Buster” Needham (Artie’s father) promptly left the military service so as to maintain and grow the family mushroom business further.

When Artie finished high school in 1982 he recognized the potential for further growth in the mushroom industry and joined the family business. The Needhams saw the critical role that “compost” played in year-round mushroom production and decided to expand their business by also providing other growers with consistent quality compost year-round.

The Needhams’ West Grove facility was bought in 1988 to provide more capacity for compost and mushroom production. Hy-Tech Mushrooms was started and has since become a major supplier of mushroom compost to the industry so that growers can concentrate on growing their mushrooms.

A major decision was also taken to focus 100% on the higher value Portobello mushrooms brought. However, the complete transition from white mushrooms took four years since the technology for Portobellos is much different.

Artie has always been eager to utilize the latest research and technology so that the two companies – Needham’s Mushrooms and Hy-Tech Compost reflect the current best possible practices. Regular travel to the United Kingdom and Holland ensures this is achieved, combined with regular visits from a U.K. consultant.

The two companies employ 150 people year-round with pay compensation averaging \$12 to \$15 per hour. Artie is proud of the American Mushroom Institute’s program of mandated contributions from all mushroom producers so as to fund effective marketing programs which have undoubtedly contributed to the 2-3% annual increase in U.S. mushroom consumption.

It is clear that the promotion of the valuable health benefits of mushrooms and their convenience meet the needs of today’s more health-conscious consumers. As well as looking after his workforce, Artie is proud of the company’s commitment to the environment and is always ready to become a better neighbor by reducing odors, managing traffic flow, etc.

The Needham family has played a significant role in our mushroom industry which has been the major contributor to Chester County having the second largest agricultural industry in Pennsylvania. CDCFB is proud to have Art Needham as a long-time farm bureau member and also a member of CDCFB’s Board of Directors. – submitted by Duncan Allison

Special Thanks to the CDCFB Audit Committee

The CDCFB Board of Directors would like to thank their 2019 Audit Committee members: Linda Campbell, Robert Pepple and Francis Sharon for giving up their valuable time to audit the CDCFB financial records for the 2018-19 fiscal year.

Also a special thanks to Tim Ard and Eric Knutsen for their leadership on the Audit Committee.

How Horses Have Shaped Our County

Horses have played a critical role in Chester County since the region was settled. They transported us, carried our goods and provided the horsepower to plow, till and harvest our fields before the internal combustion engine took over.



Although the local Plain Sect community still relies on horses for farming and travel, many of today’s Chester County horse owners are involved in a wide range of equine disciplines including high-level eventing, dressage, fox hunting, and trail riding. There is even a growing number of therapeutic riding stables for riders of all abilities.

The county has a reputation for equine excellence. It is home to many high level equestrians, including two-time world eventing champion Bruce Davidson and two members of the U.S. Olympic Games equine team – Boyd Martin in Cochranville and Phillip Dutton in West Grove. These talented riders and their superb training facilities have served as a major draw for many aspiring riders who are eager to follow in their footsteps.



Chester County also hosts several prestigious events such as the Devon Horse Show which is the oldest outdoor, multi-breed horse show in the U.S., and Plantation Field Horse Trials in Unionville. Both attract top riders from all over the U.S. and abroad, not to mention large numbers of spectators.

Horse ownership also plays an important role in the county’s pastoral landscape. Horses require open fields to graze and exercise. Many horse owners have been preserving farmland for the future working with open space preservation organizations to sell their conservation easements, protecting the property from future development.

For more information about Chester Delaware County Farm Bureau’s equine study and to learn more about how you can join Farm Bureau’s agricultural advocacy efforts, please visit <https://chesterdelawarecountyfarmbureau.com/>

Help Keep Agritourism Viable in Pennsylvania

Your help is needed to contact your PA state representative to support legislation that would help protect PA farmers who engage in agritourism from frivolous lawsuits.

It’s critical for your members of the General Assembly to hear directly from farmers why this common-sense reform is needed to protect farm families and ensure that agritourism remains a viable option for Pennsylvania farmers. House Bill #1348 provides protection from frivolous lawsuits to farmers who are operating agritourism activities in a safe manner.

The bill would require farmers to post multiple signs around their businesses warning visitors of the inherent risks of being on a farm, and either require participants sign a waiver or print a waiver on the back of admission tickets. More than 20 other states already have similar laws on the books.

Agritourism enables farmers to tap into the growing interest in local foods, and spending time on farms, while creating crucial secondary sources of income. Pennsylvania farmers are well positioned to take advantage of these trends, but changes in state law are needed to help give those producers better protection from lawsuits that arise out of circumstances beyond their control.

Please ask your representative to support House Bill #1348 by responding to the Pennsylvania Farm Bureau’s Action Alert at www.pfb.com/ActNow or contact PFB at 717.761.2740.



Hello Young Ag Professionals!

– submitted by Elizabeth Chandler

I hope you all had a great Fall harvest.

You are invited to attend the 2020 Young Ag Professionals (YAP) Leadership Conference at the Eden Resort in Lancaster on February 15-16.

Our motivational speaker – Eric McElvenny (an amputee endurance athlete) will inspire us with what he has accomplished through his life-changing experiences. Sessions include topics as diverse as: Grain Marketing; Industrial Hemp; Beginners Guide to Business Plans; Beekeeping; QuickBooks for Farms; etc. A tour of Groff North America (a hemp processing facility) will be offered following the conference. We hope to see you there.

Visit <http://bit.ly/YAP2020> to register by January 25, 2020.

Seven YAP members (see photo below) recently went to the State Capitol in Harrisburg to meet with their lawmakers about issues facing agriculture. What a great opportunity for younger farmers to build relationships with their lawmakers and also for the legislators to have opportunity to interact with the younger generation of farmers and agriculture professionals.

YAP members who visited the State Capitol in Harrisburg, are pictured in photo below:



Attendees (L-R): Amanda Rees from Montgomery County; Chloe Powell, Lebanon County; Chloe Sees, State YAP Committee member, Montour County; Angela Snyder, Fayette County; Raleigh Masters, State YAP Committee chair, Luzerne County; Drew Manko, State YAP Committee member; and Joel Kerle from Clarion County.



Meet Eric Knutsen - New MSC Account Supervisor

I would like to introduce myself. My name is Eric Knutsen and I am the new Account Supervisor in your area. I grew up on a dairy farm in Rising Sun, Maryland and graduated from the University of Delaware with a bachelor's degree in Agricultural Business Management. After graduation I worked at our embassy in London, England where I realized I really wanted a career linked to Agriculture.

Upon my return, I spent 14 years in the Farm Credit system working with farmers and farm-related businesses in Delaware, Maryland and Pennsylvania as an Executive Loan Officer. Most recently my wife and I owned and operated a 500 head, custom calf-raising business where we raised over 12,000 dairy calves.

I am a strong believer in the Farm Bureau system and have also been an MSC client most of my life. I hope I can draw on my experiences to help you and your business become even more rewarding. I look forward to meeting you and learning how I can best be of service. – Eric L. Knutsen



News from Octorara FFA:

Octorara FFA Attends 92nd National Convention

A group of Octorara High School FFA students attended the 92nd National FFA Convention in Indianapolis along with 70,000 other FFA members and advisors.

Students networked with various companies throughout the agricultural industry; were exposed to tons of different types of career opportunities; and were able to try out some of the latest forms of technology such as virtual reality welding simulators.

Colleges from across the country were also in attendance, offering criteria for students interested in two-four year programs. In addition to exploring college and career opportunities, Octorara students were required to attend and reflect on at least one student workshop, the “Blue Room,” and the National Agri-Science fair.

The Blue Room was a favorite for many of the students. According to the National FFA Convention website: *“The Blue Room exposes students to the careers of the future and inspires them to find innovative solutions to tomorrow’s challenges. The future of agriculture depends on us. We must feed the world, improve lives and respect our planet. Technological advancement is essential. Cutting-edge thinking is mandatory in the challenges of tomorrow.”*

This year was an important milestone in the history of FFA because it marked 50 years since women were allowed to join the organization. It was in 1969 when women were able to be full, national members of FFA. Since then women have greatly contributed to the agricultural industry. This was an exciting moment of celebration, especially for the four female students that attended from Octorara High School.

A Word of Thanks:

“Octorara High School students would like to extend many thanks to CDCFB. Your continuous support of our chapter is greatly appreciated. Thank you for helping defray the costs to attend the National Convention and for purchasing this year’s FFA jackets for our new members.”

Recognition and Congratulations to:

Scott Davis, a junior, for earning First Place in this year’s county and regional FFA Employment Skills contest.

Anthony Lusby, a sophomore, for earning First Place in Chester County and 10th Place in the region in this year’s FFA Dairy Judging contest.

Lucas Thompson, a senior, for earning First place; and also Kayden King, a sophomore, for earning Third place in this year’s county and regional FFA Tractor Driving contest.

– submitted by Helena Martin, Vo-Ag instructor

Help Guide Extension Leadership Programs

Penn State Extension is asking PA farmers, agricultural workers, and others involved in agribusinesses to complete a survey to help guide its leadership programming and resources.

The online survey will take about 10 minutes to complete and focuses on leadership needs of PA’s agricultural community. Responses are confidential and no individual responses will be shared, only aggregate data. You can access this survey at pennstate.qualtrics.com/jfe/form/SV_721UoVvBqqlsiAB

“There is no limit to the amount of good you can do if you don’t care who gets the credit.”

– President Ronald Reagan

Sign Up to be a Reader during “Ag Literacy Week”



Check out the photo above where Deb Ellis (a CDCFB Board Member) has the complete attention of the students listening to learn about agriculture and where their food comes from.

PA Friends of Agriculture Foundation is once again looking for volunteer readers to help connect students to agriculture. YOU can sign up to be a reader for the Annual “PA Ag Literacy Week” which will take place on March 16-20, 2020.

Volunteers from across Pennsylvania will visit classrooms to read this year’s book – *On the Farm, At the Market* – and lead a hands-on activity. Volunteer readers are asked to make a \$10 donation per classroom to cover the cost of the book to be read and donated to the class. To get involved:

1. Contact your local school to request to read to a kindergarten through second-grade classroom.
2. Collect classroom information (school, teacher name, teacher email, grade, number of students).
3. Register online by December 13.

Learn more and register at www.pfb.com/agliteracy. For more information, contact the foundation via email at alw@pfb.com.



Did You Know. . .

. . . that the American Farm Bureau Convention will be held in Austin, TX from January 14-22? You as Farm Bureau members are welcome to attend. For more information about the convention, visit www.fb.org/events/afbf-annual-convention.

. . . that nearly two out of every five farmers and ranchers are women, according to the Agriculture Department’s 2017 Census?

. . . that more than 1.5 million drivers are involved in deer collisions each year that results in nearly \$1 billion in vehicle damage (according to National Highway Traffic Safety Adm.)?

. . . that Chris Hoffman, PA Farm Bureau vice president, has been named “America’s Pig Farmer of the Year” by the National Pork Board? Hoffman owns and operates the Lazy Hog Farm in Juniata and Mifflin Counties.

. . . that chocolate milk is a nearly-perfect workout drink? Compared to water and most sports drinks, it has double the carbohydrate and protein content – the perfect combination to reviving tired muscles after a workout. Learn more about the benefits from milk at the website: www.milk.com.

. . . that PA Farm Bureau President Rick Ebert participated in a special ceremony at Arlington National Cemetery to recognize the centennial year of the American Farm Bureau Federation? He and other Farm Bureau leaders marked the occasion by placing a wreath at the Tomb of the Unknown Soldier.

Welcome, New Members

Daniel Bramm, Spring City
Jennifer M. Brown (Eisenglen Farm), Chester Springs
Joe Cassidy, Coatesville
Megan Debrito (Greensgrow), Philadelphia
Tom Dunn, Jr. (Fox Meadow Farm), Chester Springs
Kara Epstein-Reitz, Downingtown
Andres Estrada-Martinez, Toughkenamon
Kevin Gable (Conebella Farm), Elverson
David Goss, Nottingham
James C. Haney, Oxford
Stephen D. Haney, Oxford
Timothy Hennessey, Pottstown
Dr. Andrew Hoffman (New Bolton Center), Kennett Sq.
Joseph Kobesky (Vixen Run Farm) Kennett Square
Garth Ladley, Unionville
Alison Lane, Coatesville
Nancy Lewis, West Chester
W. Jay Meany (Hy-Point Dairies), Wilmington
Kurtis Miller, West Chester
Tom Patrick (Atlantic Tractor), Oxford
Alejandro Perez-Vivero (Perez Mushrooms), Kennett Sq.
Joseph Poppiti (JoBeth Farms), Kennett Square
Stewart Ramsey, Cochranville
Demetrius Roberts, Downingtown
Rachel Roberts (AMI), Avondale
Steve Roberts, Oxford
Thomas Siedenbuel, Coatesville
Matthew Siter, Honey Brook
Robert Todd (Down to Earth Harvest), Downingtown
Patrick Tolton (SecondNature2me), Kennett Square
Brian Villec, Wilmington, DE
Renee Y. Yezuita, Norwood

The Magic Number is 220 - Let’s Do This!

The 2020 CDCFB Regular Membership Goal is 921. We are off to a great start – thanks to over 700 regular members who have already sent in their membership dues. We still need just 220 more “farmer” members to reach that goal.

CDCFB’s “Friend of Farmer” (formerly known as Associate) member goal is 5,667 and we need 2,400 more to reach that goal.

If you have not yet renewed for 2020, please do so as soon as possible. There is a benefit for paying by December 31: The value of your Accidental Death and Dismemberment Insurance Policy (a benefit of your membership) increases by \$300. each year (to a maximum of \$3,100) when you pay by the end of year.

If you have any questions/concerns about your membership, contact any of the CDCFB Board Members listed on the back page of this newsletter. Thanks so much for your continued support.

Free “Choose PA Dairy” Materials Available

Free posters & rack cards encouraging consumers to buy local milk are available for dairy families and other dairy stakeholders. The “Choose PA Dairy” campaign educates the public about the importance of buying Pennsylvania dairy products.

The campaign touts the health and economic benefits of local dairy and helps consumers learn how to select Pennsylvania milk by looking for plant code 42 or the PA Preferred logo.

Farmers are encouraged to order free promotional materials to display at businesses, community events, offices and elsewhere. Contact Emily Barge with the Center for Dairy Excellence at ebarge@centerfordairyexcellence.org or phone 717.346.084.

Chester-Delaware County Farm Bureau

President: Daniel Miller	484-880-6431
First Vice Pres.: Howard Reyburn	610-932-5685
Second Vice Pres.: Doug Lapp	484-319-9952
Treasurer: Janet Robinson	717-529-2508
Steven Barr	484-883-4051
Dennis Breckbill	610-932-9567
Deborah Ellis	610-256-7483
Joseph Fecondo	717-798-6467
Charles Graydus	610-286-0128
Harold Hallman III	610-827-7808
Melissa Harrop	484-252-1342
Paul Mason	610-806-6923
Arthur Needham	610-869-9735
Jeff Stoltzfus	610-593-5656
Fran Sharon (Women's Committee)	484-732-7089
Secretary to the Board: Julie Brady	610-932-7363
PFB State Director: Howard Robinson	717-529-2508
Reg. Org. Director: Ethan Howard	610-533-2558

County Board Meetings are held on the first Wednesday of each month at 7 p.m. Call Secretary for the location.
You are welcome to attend

Farm Management Account Supervisors

Timothy Ard, Oxford	717-908-0163
Connie Flowers, Lancaster	717-908-0482
Carl D. Ganster, Wyomissing	717-908-0332
Tracy Garofalo, Dover, DE	717-562-3316
John Haggerty, New Cumberland	717-908-7051
Chester Holmes, Chester Springs	717-582-2807
Eric Knutsen, Rising Sun, MD	717-908-7449
David Mory, Bethlehem	717-908-0552
Brian Price, York County	717-908-7129

Safemark Dealers

Atlantic Tractor, Oxford (Top quality batteries, tires and other vehicle/farm supplies)	610-932-8858
Breck-A-De Farms, Oxford (Safemark twine)	484-239-2657

"To keep informed about what's happening in Chester/Delaware County Farm Bureau"

Visit our website

www.ChesterDelawareCountyFarmBureau.com



Please send items for the newsletter to:
Janet Robinson at jrob@epix.net or to
736 Catamount Road, Oxford, PA 19363

Nationwide Insurance PFB Agents:

Jeffrey L. Bartlett, Downingtown	610-269-5887
Steven W. Bates, West Chester	610-429-9640
John R. Ferullo, West Chester	610-431-4005
John Fiorelli, West Chester	610-430-0644
*Maggie Garcia-Taylor, Oxford	610-932-4935
David Gosselin, West Chester	610-696-3894
*Jack Henderson, Kennett Square	610-444-2610
Teresa Ledezma, Kennett Square	610-444-2610
*Christopher Sniscak, West Chester	610-696-5130
Kurt A. Thompson, Downingtown	610-269-1544
Roger Boatwright, Newtown Square	610-359-9270
Daniel K. Burke, Havertown	610-449-4800
Robert J. Cellucci, Drexel Hill	610-449-5900
Charles E. Courtney, Media	610-891-7900
Mark A. Cox, West Chester	610-430-7955
Michele Deery-Thomas, West Chester	610-696-6560
David J. DiMeglio, Havertown	610-789-6131
John L. Dimeglio, Aston	610-485-5858
Diane and Sean Doherty, Aston	610-874-2500
Robert J. Dollfus, Jr., Phoenixville	610-933-6070
Michael Fiorelli, Jr., Upper Chichester	610-485-2543
Matthew Giello, Drexel Hill	610-623-8880
Earl W. Hagerty, Jr., Glen Mills	610-358-9111
Elaine C. Hanscom, Thorndale	610-384-2884
Brenda E. Hurley, Concordville	610-358-9422
Walter McClelland, Newtown Square	610-353-3000
Brian P. McKendry, Media	610-566-6129
Stephen K. Miller, Woodlyn	610-874-8200
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